

## Message Text

CONFIDENTIAL

PAGE 01 DAMASC 02297 111350Z  
ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-08 TRSE-00 OMB-01 PM-04  
NSC-05 SP-02 SS-15 CIAE-00 INR-07 NSAE-00 H-01  
/054 W

-----111356Z 023861 /43

R 111310Z APR 77  
FM AMEMBASSY DAMASCUS  
TO SECSTATE WASHDC 2608  
INFO USINT BAGHDAD  
AMEMBASSY CAIRO  
AMEMBASSY KUWAIT

C O N F I D E N T I A L DAMASCUS 2297

E.O. 11652: GDS  
TAGS: EINV, ETRD, SY  
SUBJECT: ARAB BOYCOTT: FORD, SPERRY NEW HOLLAND

REF: (A) STATE 73637 (NOTAL), (B) STATE 60420 (NOTAL)

1. AMBASSADOR RAISED WITH MINECON IMADI APRIL 6 THE BOYCOTT PROBLEMS RELATING TO FORD AND SPERRY NEW HOLLAND DESCRIBED IN REFTELS. IMADI SAID HE HAD NOT HAD TIME TO DISCUSS FORD'S SITUATION WITH MOHAMMAD MAHGOUB, DIRECTOR GENERAL OF THE ARAB LEAGUE CENTRAL BOYCOTT OFFICE, BUT WOULD DO SO. HE WILL ALSO LOOK INTO THE MATTER OF SPERRY NEW HOLLAND.

2. LOCAL SPERRY NEW HOLLAND REP TOLD EMBOFF, FOLLOWING HIS RETURN FROM BRUSSELS SEVERAL DAYS AGO, THAT BELGIAN GOVERNMENT WAS UNWILLING TO INTERVENE WITH ARAB BOYCOTT AUTHORITIES ON BEHALF OF CLAYSON. HE LABELED BOYCOTT ACTION AS UNDERHANDED ATTEMPT BY COMPETITORS TO UNDERMINE SPERRY NEW HOLLAND POSITION IN ARAB MARKETS. EFFECTS OF THE ACTION, HOWEVER, WERE NOW SPREADING BEYOND SYRIA AND HE WAS PESSIMISTIC AS TO OUTCOME. SPERRY RAND WAS THINKING OF CUTTING ITS LOSSES, HE SAID.  
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PAGE 02 DAMASC 02297 111350Z

3. WE PLAN TO INFORM LOCAL REP, WHO IS BASED IN ALEPPO, OF AMBASSADOR'S DEMARCHE AND DISCUSS WITH HIM WHAT OTHER ACTIONS ON HIS PART OR OURS MIGHT BE USEFUL.

4. RE FORD, WE WILL REPLY SEPARATELY TO OTHER POINTS

RAISED STATE 60420.

PELLETREAU

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INVESTMENTS, BOYCOTTS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 11-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977DAMASC02297  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770125-0492  
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**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
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**Reference:** 77 STATE 73637, 77 STATE 60420  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
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**Subject:** ARAB BOYCOTT: FORD, SPERRY NEW HOLLAND  
**TAGS:** EINV, ETRD, SY, US, BE, FORD, SPERRY NEW HOLLAND, SPERRY RAND  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009